

Message Text

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67

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 AID-20 CIAE-00 FRB-02 INR-10

NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 DRC-01 /094 W

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R 192032Z NOV 73

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TO USDOC WASHDC

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UNCLAS LIMA 8442

EO 11652: N/A

TAGS: BFOL, PE

SUBJECT: SPECIAL TRADE OPPORTUNITY

1. INDUSTRIAS DEL PERU (INDUPERU), THE STATE INDUSTRIAL ENTERPRISE, HAS COMPLETED FEASIBILITY STUDIES FOR A PLANT TO MANUFACTURE BLEACHED PULP FROM SUGARCANE BAGASSEW PLANT'S CAPACITY WILL BE 17,500 METRIC TONS OF PULP PER YEAR AND WILL BE LOCATED AT CHICLAYO, NORTHERN COAST OF PERU. PROJECT CALLS FOR AN INVESEMENT OF \$88 MILLION. PLANT IS SCHEDULED TO BE IN OPERATION BY JANUARY 1976.

2. TO UNDERTAKE THE PROJECT INDUPERU HAS ASKED ABOUT FIVE INTERNATIONAL FIRMS TO SUBMIT PROPOSALS ON "TURN-KEY" BASIS. REPORTEDLY ONE OF THE BIDDERS IS PARSONS & WHITTEMORE, INC. 200 PARK AVENUE, N.Y. 10017. PROPOSALS ARE TO BE OPEN ON NOVEMBER 30TH.

3. INDUPERU HAS ALSO BEEN AUTHORIZED BY MINISTERIAL RESOLUTION NO. 1179-73-IC/DS OF NOVEMBER 5, 1973 TO SIGN CONSULTANT CONTRACT WITH J.E. ATCHISON CONSULTANTS, 30 E. 42, NEW YORK, N.Y. 10017. THE LATER WILL PROVIDE, AS PER CONTRACT, ADVICE TO INDUPERU IN CONNECTION WITH PROJECT.

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4. THE EMBASSY SUGGESTS THAT FIRMS SPECIALIZING IN EQUIPMENT

FOR SUGARCANE BAGASSE PULP MANUFACTURING BE ENCOURAGED TO
CONTACT J.E. ATCHISON CONSULTANTS WHO MAY WISH TO GIVE
THEM FURTHER INFORMATION REGARDING SALE POSSIBILITIES
CONCERNING THIS PROJECT.
BELCHER

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NNN

Message Attributes

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Disposition Event:
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